

Who is Marex

Marex is a diversified global financial services platform providing liquidity, market access and infrastructure services to clients in the energy, commodities, and financial markets.

BBB

Standard & Poor's Global Rating

Marex Financial, Marex Group's primary operating company and acts as principal
(Source: S&P Global, Jun 2022)

BBB-

Standard & Poor's Global Rating

Marex Group plc
(Source: S&P Global, Jun 2022)

20.8%

CET1 ratio*

Marex Financial
(Source: Marex Financial, Dec 2021)

17.48%

CET1 ratio*

Marex Group plc
(Source: Marex Group, Dec 2021)

Marex Financial is a clearing member of all major US and European derivatives exchanges.

Various Marex entities are regulated by the FCA in the UK, CBI in Europe, CFTC in the USA, SFC in Hong Kong, MAS in Singapore, AMF in France, the MAS in Singapore.

*Common Equity Tier 1 (CET1) capital includes the core capital that Marex holds in its capital structure. The CET1 ratio compares Marex's capital against its risk-weighted assets to determine its ability to withstand financial distress.

[Record H1 2022 results](#)

(August, 18, 2022)

[Record FY 2021 results](#)

(April, 20, 2022)

Global reach, specialist team

1,800+ employees globally

(as at March 2023)

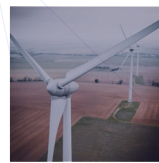
36 locations

- Offices
- Presences

Markets Overview



Agriculture



Energy



Environmental



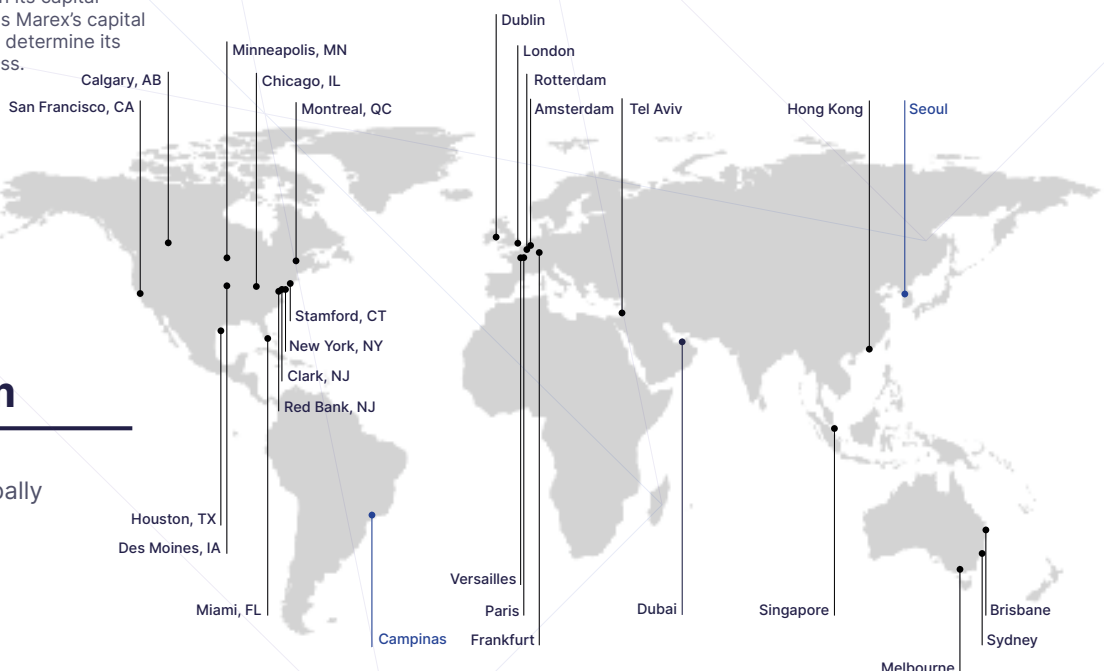
Metals



Financial



Foreign Exchange



Timeline

2005 - November

Marex Group and Marex Financial Limited are established. Opens office in London.

2010 - August

Marex North America established and registered as FCM and NY office established.

2011 - May

Acquires Spectron Group Limited Marex Group. Forms Marex Spectron (Group trades Metals, Ags & Energy).

2017 - July

Launches Marex Solutions with OTC derivatives business with Marex Hedging Solutions.

2019 - September

Marex Solutions launches Structured Notes business with Marex Financial Products.

2021 - April

Changes name to Marex.

2022 - December

Acquires ED&F Man Capital Markets Limited in the UK, US, APAC and MENA.

2023 - February

Acquires OTCex and HPC businesses in France.

Business Structure

Marex Solutions, a division of Marex, specialises in the manufacture and distribution of customised derivative products.



Derivatives Engine

Established in **2017**
29* employees globally

Provides complete flexibility in the manufacturing of derivatives:

- Any underlying
- Any payoff
- Any structure (OTC/Notes/Warrants)

Powered by a modern, highly scalable tech stack. Market risk of customised derivatives is offset.

This comprises a team of Traders, Quants & Technology teams.

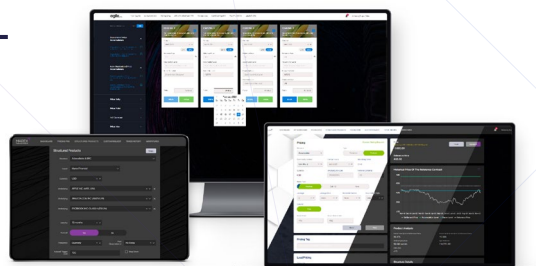
Hedging Solutions

Established in **2017**
55* front office representatives

Helps corporations hedge their risk on the volatility of commodity and currency prices.

Technology

AGILE is a full-service pricing platform which offers our customers and partners total transparency and control throughout the entire product life cycle.



Financial Products

Established in **2019**
30* front office representatives

Offers a customisable investment solutions platform, allowing investors to easily price and create fully tailor-made products.

Securities are issued by Marex Financial, Marex Group's primary operating company, which has an investment-grade rating by S&P Global (June 2022).

Marex Financial is an FCA regulated entity and a member of the NFA.

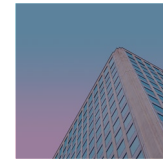
Support & Control

41* dedicated employees

Compliance, Technology, Structured Products Operations, Onboarding, Risk, Legal, Marketing, COO, Product Control

*as at January 2023

Markets Overview



Equities



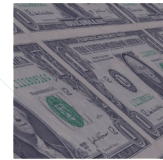
Credit



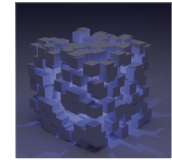
Foreign Exchange



Commodities



Funds



Digital Assets

Global reach, specialist team

155 employees globally (as at January 2023)

11 locations

- Offices
- Presences

EMEA
 London HQ
 Paris

LATAM
 Campinas

NORAM
 New York, NY
 Montreal, QC
 Houston, TX
 Minneapolis, MN
 Chicago, IL

APAC
 Singapore
 Sydney

Contact Us

Email: hello@marexsolutions.com

Website: marexsolutions.com/

Address: 155 Bishopsgate, London EC2M 3TQ

Marex Hedging Solutions

Overview

Marex Hedging Solutions helps corporations hedge their risk on the volatility of commodity and currency prices.

We have a bespoke risk management offering based on the following 4 pillars:

- An OTC bilateral relationship
- A large choice of Commodity underlyings in Agriculture, Energy & Renewables, Metals and Currency pairs
- An access to a complete spectrum of risk management solutions from listed look-a-likes to tailor-made and innovative pay-outs
- Under a Legal and Credit framework suitable for Hedgers

We have a presence in Campinas, Chicago, Houston, London, Miami, Minneapolis, Montreal, Paris, Singapore, Sydney.

Established in **2017** with **55** front office representatives (as at January 2023).

Why us?

 **Rating: Investment Grade**

BBB
Standard & Poor's Global Rating
 Marex Financial, Marex Group's primary operating company and acts as principal
 (Source: S&P Global, Jun 2022)

 **Derivative Market Leader**

Part of the Marex Group, a diversified global financial services platform. Providing clients with coverage in global **Commodities** such as agriculture, metals and energy, and **Financial** (Forex and interest rate). Extensive range of services and market access and analysis.


*Common Equity Tier 1 (CET1) capital includes the core capital that Marex holds in its capital structure. The CET1 ratio compares Marex's capital against its risk-weighted assets to determine its ability to withstand financial distress. **as at January 2023.

 **Balance Sheet Allocation**

Over \$300M** credit delivery.

 **Specialised Offering**

Exotic OTC derivatives with 18** dedicated traders.

 **Adaptable Team**

Dedicated team who explores and trades new products, whilst remaining nimble.

 **Market Knowledge**

Legal Framework

OTC bilateral investment solutions delivering credit via initial and variation margin limits.

Derivative Strategies

Participation

Participate one-to-one in the underlying market in the underlying contract currency or your local currency.

Protection

Effective mitigation against adverse or unexpected market moves, which could otherwise damage the business. Tailored options can be cheaper than listed equivalents without losing the protection required.

Price Improvement

Achieve a significantly better purchase or sale price compared to the market price, in exchange for less certainty in volume executed.

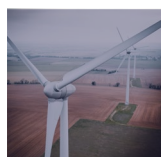
Range Extraction

Extract value from range-bound markets, such as refineries looking to widen processing spreads. These can be tailored to give more appropriate risk profiles than listed alternatives.

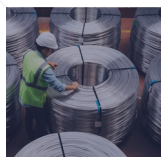
Markets



Agriculture



Energy & Renewables



Metals



Foreign Exchange

Contact Us

Email: hedging@marexsolutions.com

Website: marexsolutions.com/hedging-solutions

Address: 155 Bishopsgate, London EC2M 3TQ

Marex Financial Products

Overview

Marex Financial Products offers a customisable investment solutions platform, allowing investors to easily price and create fully tailor-made products.

- Fully customisable, cross-asset product suite
- Competitive pricing levels
- Backed by Marex's investment grade ratings
- Strong technology platform
- \$6.4bn* notional traded in structured notes
- \$14.4bn* notional traded in mini-futures
- 7,480* products manufactured on all asset classes

We have a presence in London, Paris and New York.

Established in **2019** with **30** front office representatives (as at January 2023).

Why us?

Investment Grade Rating

BBB
Standard & Poor's Global Rating
Marex Financial, Marex Group's primary operating company and acts as principal
(Source: S&P Global, Jun 2022)

BBB-
Standard & Poor's Global Rating
Marex Group plc
(Source: S&P Global, Jun 2022)

20.8%
CET1 ratio*
Marex Financial
(Source: Marex Financial, Dec 2021)

17.48%
CET1 ratio*
Marex Group plc
(Source: Marex Group, Dec 2021)

Innovation: Firsts in Digital Assets

Barrier Autocallable Notes issued on Bitcoin & Ethereum, Cash and Carry Note issued on Bitcoin, OTC NDF traded on Ether, Structured investment product transacted on the blockchain.

Flexibility: Not a bank

Transaction outside of the banking system.

Competitive Pricing

We are passing our lower cost of production and fair funding levels on to our clients. We believe in fairness, consistency and transparency. We provide a highly liquid secondary market for our products.

Service: Adaptable Team

Dedicated, Innovative, explore and trade new products, deliver quickly, nimble.

*Common Equity Tier 1 (CET1) capital includes the core capital that Marex holds in its capital structure. The CET1 ratio compares Marex's capital against its risk-weighted assets to determine its ability to withstand financial distress.

Product Offering

Capital Protection

At maturity, receive your principle back plus the growth of a chosen underlying asset (subject to issuer risk). Used to risk averse clients looking to gain exposure to the market.

Participation

Access to the performance of an underlying or a basket of underlyings through one simple security. Client exposed 1:1 to the underlying on the upside and the downside.

Leverage

Receive full participation to the upside and on the downside of a given underlying, without providing the full cash value of the underlying. Used by clients who are willing to take on increased risk and are looking to maximise their return.

Yield Enhancement

Clients receive a larger coupon in a low interest rate environment if the market remains sideways or rallies. Risks some capital if the market falls beyond a certain level. Used by clients with excess cash seeking yield and who do not believe the market will fall below a specified level.

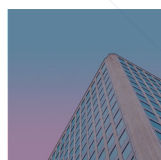
Contact Us

Email: hello@marexfp.com

Website: marexfp.com

Address: 155 Bishopsgate, London EC2M 3TQ

Markets Overview



Equities



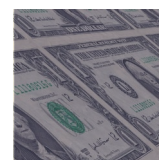
Credit



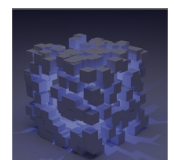
Foreign Exchange



Commodities



Funds



Digital Assets

This document has been prepared by Marex for information purposes only.

It may not be copied, distributed, published or reproduced in whole or in part without the prior written consent of Marex. Marex does not give any representation or warranty, whether express or implied, as to the accuracy, completeness, currency or fitness for any purpose of use of any information in this document.

Information in this document should not be considered as advice, or as a recommendation or solicitation to purchase or otherwise deal in securities, investments or any other products. It has been prepared for institutional clients, is not directed at retail customers and does not take into account particular investment objectives, risk appetites, financial situations or needs. Recipients of the document should make their own trading or investment decisions based upon their own financial objectives and financial resources.

This document may contain forward looking statements including statements regarding our intent, belief or current expectations with respect to Marex's businesses and operations, market conditions, results of operation and financial condition, capital adequacy, specific provisions and risk management practices. Readers are cautioned not to place undue reliance on these forward-looking statements which may be subject to change without notice. While reasonable care has been used in the preparation of forecast information, actual results may vary in a materially positive or negative manner. Forecasts and hypothetical examples are subject to uncertainty and contingencies outside Marex's control. Past performance is not a reliable indication of future performance.

The information contained herein is current as at the date of publication. No part of this document may be redistributed, copied or reproduced without prior written consent of Marex. While reasonable care has been taken to ensure that the facts stated are fair, clear and not misleading, Marex does not warrant or represent (expressly or impliedly) their accuracy or completeness. Any opinions expressed may be subject to change without notice. Marex accepts no liability whatsoever for any direct, indirect or consequential loss or damage arising out of the use of all or any of the data or information in this document.

This document was approved by Marex Financial ("MF"). MF is incorporated under the laws of England and Wales (company no. 5613061, LEI no. 5493003EETVWYSIJ5A20 and VAT registration no. GB 872 8106 13) and is authorised and regulated by the Financial Conduct Authority (FCA registration number 442767). MF's registered address is at 155 Bishopsgate, London, EC2M 3TQ.

The Marex® group of companies includes Marex Financial (including the Marex Solutions division), Marex Spectron International Limited, CSC Commodities UK Limited, Tangent Trading Limited, Marex Spectron Europe Limited, Marex North America LLC, Marex Capital Markets Inc, Marex Spectron USA LLC, Spectron Energy Inc., Marex Australia Pty Ltd, Marex MENA Limited, Marex Hong Kong Limited, Marex HK Asia Limited, Marex Spectron Asia Pte. Ltd., Spectron Energy (Asia) Pte. Ltd., Marex France SAS (including the BIP AM division), X-Change Financial Access, LLC, Starsupply Petroleum Europe B.V., Volcap Trading Partners Limited, Volcap Trading Partners France SAS, Arfinco S.A and HPC SA (including its subsidiaries and branches), OTCex Hong Kong Limited and OTCex LLC (individually and collectively "Marex").

© 2023 Marex. All rights reserved.